

## Investment Banking for the Middle Market

Decosimo Corporate Finance is a recognized leader providing proven solutions in the areas of debt & equity financing; mergers acquisitions and divestitures; and business valuation.

Our DCF professionals maintain significant relationships with many financial institutions throughout the United States and Europe. These financial institutions include banks, commercial finance companies, subordinated debt funds, equity funds and investment banking firms.

These relationships are of inestimable value to our corporate finance professionals who provide legal documentation review, due diligence, business planning, financial forecast and projection, and memoranda preparation and analysis services to clients negotiating terms with investors, senior lenders and mezzanine funds.

DCF also provides a range of additional corporate finance services including:

- Structuring and negotiating transactions
- Performing due diligence services
- Preparing forecasts and projections and assisting in development of assumptions
- Assisting in structuring and securing financing
- Rendering fairness opinions
- Providing litigation support
- Structuring financial support for healthcare-related businesses

DCF has advised clients in transactions with aggregate values exceeding \$15 billion, often acting as the lead financial advisor. Sample projects include:

- Divestiture of an incumbent local exchange carrier telephone company with a developmental stage fiber optic transport division for in excess of \$300 million.
- Refinancing of a major real estate development and project financing for a luxury hotel.
- Acquisition of a National Football League franchise and related negotiations for a football-only stadium.
- Acquisition of four major league sports team for various clients that included issues related to stadiums and commercial real estate.

Industry	Financing
Soft drink bottlers	\$4 billion
Manufacturing	\$3.9 billion
Real estate	\$1.9 billion
Major league sports franchises	\$1.7 billion
Banks, insurance, brokers	\$1.5 billion
Telecommunications	\$1.2 billion
Distribution	\$657 million
Healthcare	\$535 million
Media	\$105 million
Restaurants	\$40 million
Retail	\$35 million
Total	\$15.5 billion